



---

Kissell Research Group

---

NORTHFIELD 18<sup>TH</sup> SUMMER SEMINAR - 2013  
ALPHA CAPTURE & DYNAMIC MODELS  
“BEYOND THE BLACK BOX”

---

Robert Kissell, PhD

June 7, 2013

Kissell Research Group, LLC  
1010 Northern Blvd., Suite 208  
Great Neck, NY 11021  
[www.kissellresearch.com](http://www.kissellresearch.com)

# Outline

---

- **I-Star Impact Model**
  - Estimating Parameters
  - Nonlinear Least Squares, Non-Linear R2
- **Dynamic Model\***
  - Deciphering Black Box / Pre-Trade of Pre-Trades
  - Proprietary Estimates and Alpha
- **Portfolio Analysis**
  - MI Quant Factors
  - Alpha Capture
  - Back-Testing
  - Acquiring Factor Exposure & Shadow Liquidity

“Dynamic Pre-Trade Models: Beyond the Black Box,” was published in Journal of Trading, Fall 2011, Vol. 6, No. 4.

# SECTION 1

---

I-Star Market Impact Model

# M.I. Model – Current State

---

- Non-Transparent
- Black-Box
- Explanatory Factors
  - Size, Volatility, Strategy/Algorithm, Spreads
  - Liquidity (?), Market Cap (?), Parameters (?), Others (?)
- How often are parameters are updated, analyzed?
- Available via Web, System Connection, FTP (data only)
- Only uses vendor calculated variable calculations
  - ADV, Volatility, and current “point-in-time” only
- Can not incorporate own views (liquidity, volatility, and alpha)
  
- Is this useful enough for Stock Selection & Portfolio Construction?
  - E.g., Factor Screens / Portfolio Optimization / Back-Testing

# I-Star Market Impact Model - Transparency

---

$$I_{bp}^* = \hat{a}_1 \cdot Size^{\hat{a}_2} \cdot \sigma^{\hat{a}_3}$$
$$MI_{bp} = \hat{b}_1 \cdot I^* \cdot POV^{\hat{a}_4} + (1 - \hat{b}_1) \cdot I^*$$

## Variables:

Size = % ADV (expressed as a decimal)

$\sigma$  = annualized volatility (expressed as a decimal)

POV = percentage of volume (expressed as a decimal)

$a_1, a_2, a_3, a_4, b_1$  = model parameters

Constraints:  $a_k > 0$ ;  $0 \leq b_1 \leq 1$

# Estimating Model Parameters

- Tic Data
  - Inferred Buy/Sell Imbalance
- End of Day
  - Log Price Change
  - Volume, Buy Volume, Sell Volume
  - Average Daily Volume
  - Volatility
- Non-Linear Regression
  - Convergence Algorithm
  - Non-R2

## Variables

$$Side = \text{sign}(\text{Buy Volume} - \text{Sell Volume})$$

$$X = Side \cdot (\text{Buy Volume} - \text{Sell Volume})$$

$$POV = \frac{X}{Volume}$$

$$Size = \frac{X}{ADV}$$

$$MI = Side \cdot \ln\left(\frac{VWAP}{P_0}\right) \cdot 10^4 bp$$

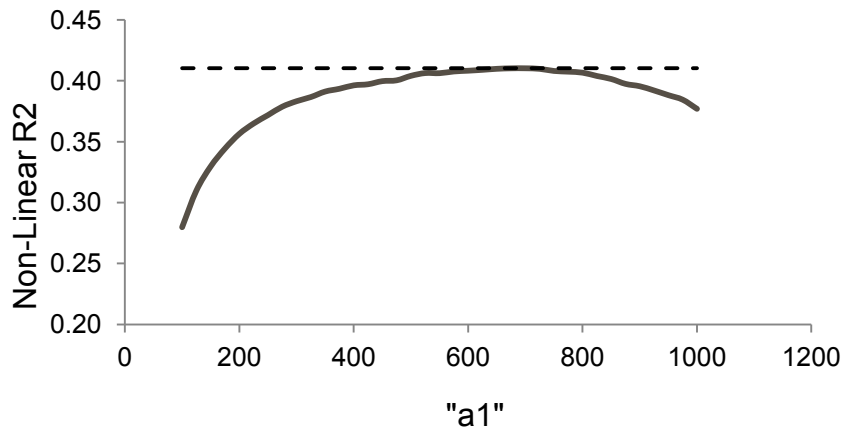
# Sensitivity Analysis - Model Parameters

---

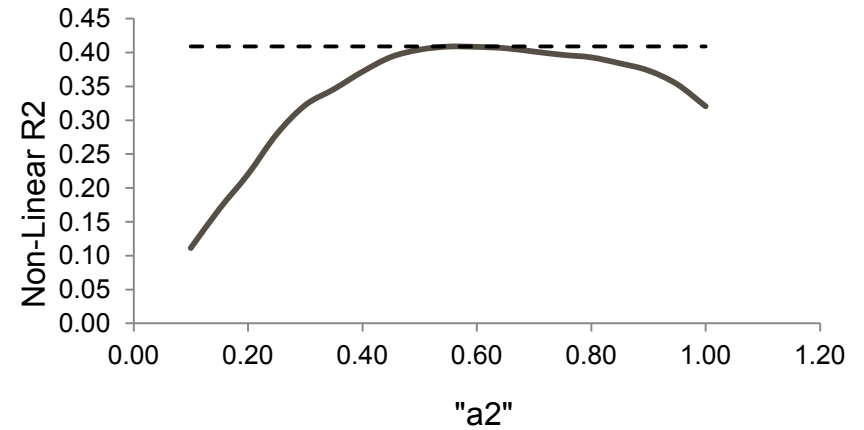
- We ran an iterative optimization process to determine the models sensitivity to changing parameters.
- Each parameter was held constant at specified value, and we determined the best fit non-linear regression model for the other parameters.
- For example:
  - set  $a_1 = 200$  solve for  $a_2, a_3, a_4, b_1$
  - set  $a_1 = 225$  and solve for  $a_2, a_3, a_4, b_1$
  - Repeat for all feasible values of  $a_1$ , continue for other parameters
- Non-Linear R2 was our evaluation statistic
- The results of this test showed that there are ranges of feasible values provide “equivalent” solutions.

# Estimating Parameters: Non-Linear R2

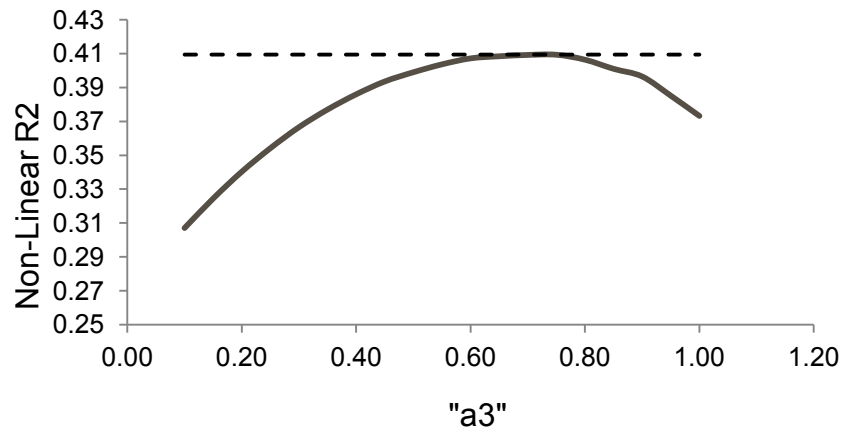
Sensitivity Analysis - "a1"



Sensitivity Analysis - "a2"



Sensitivity Analysis - "a3"

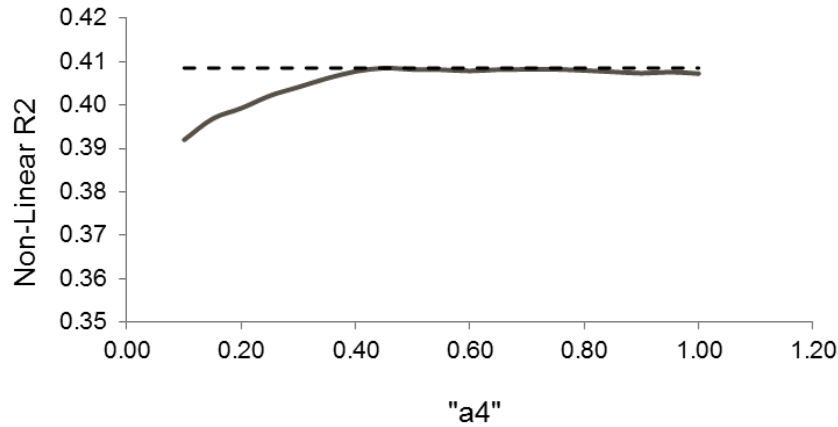


$$I_{bp}^* = \hat{a}_1 \cdot Size^{\hat{a}_2} \cdot \sigma^{\hat{a}_3}$$

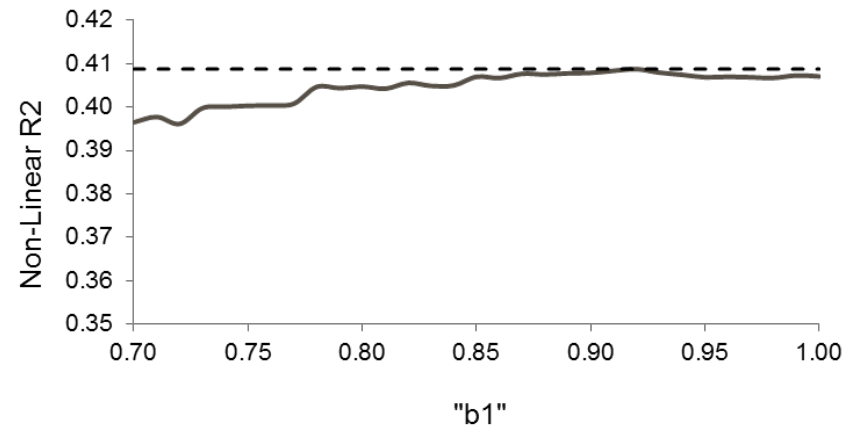


# Estimating Parameters: Non-Linear R2

Sensitivity Analysis - "a4"



Sensitivity Analysis - "b1"



$$MI_{bp} = \hat{b}_1 \cdot I^* \cdot POV^{\hat{a}_4} + (1 - \hat{b}_1) \cdot I^*$$

# Estimating I-Star Parameters

## Market Impact Parameters: 2012

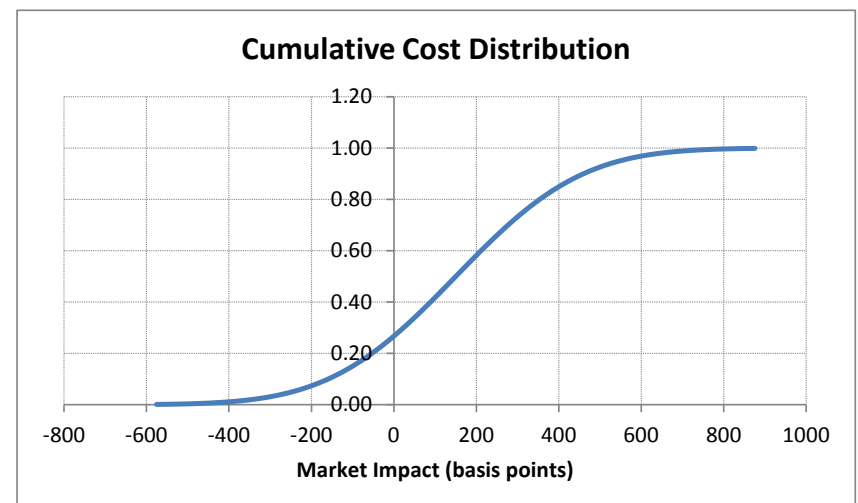
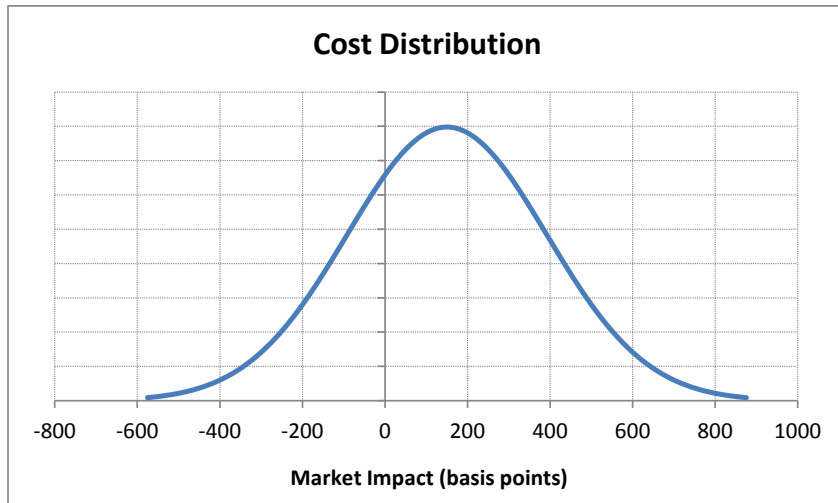
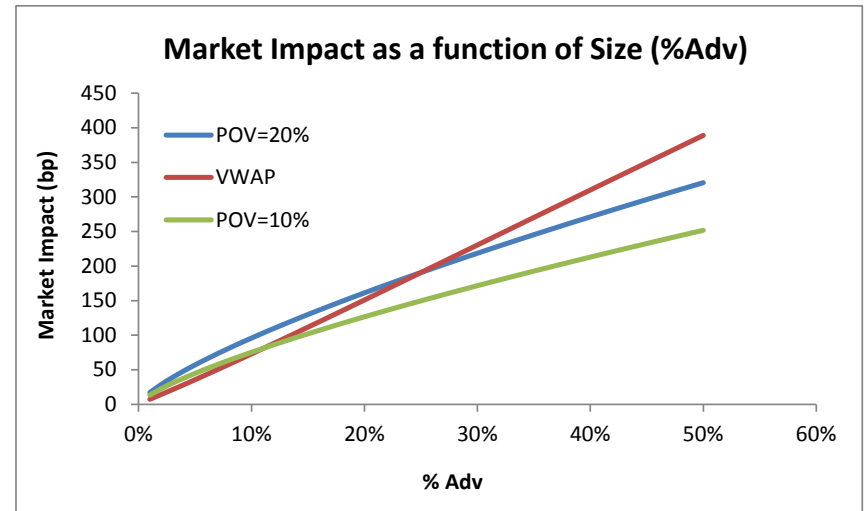
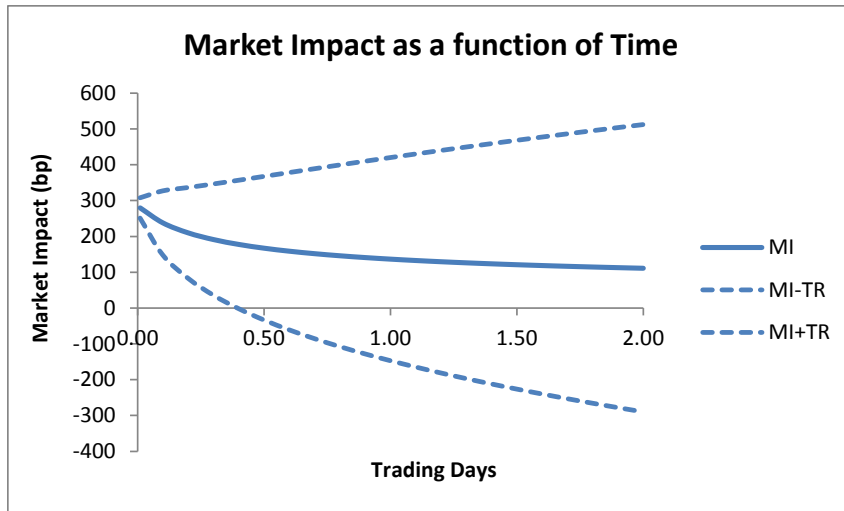
Parameter	US		Canada		Europe		Asia		Latam	Frontier
	Large	Small	Large	Small	Developed	Emerging	Developed	Emerging		
a1:	687.44	701.63	862.00	862.00	768.95	761.93	980.63	1225.76	1384.20	1584.20
a2:	0.70	0.47	0.65	0.65	0.75	0.73	0.70	0.75	0.75	0.65
a3:	0.72	0.69	0.83	0.83	0.60	0.59	0.72	0.70	0.83	1.00
a4:	0.45	0.60	0.52	0.52	0.50	0.50	0.58	0.50	0.50	0.40
b1:	0.98	0.97	0.97	0.95	0.90	0.88	0.92	0.86	0.86	0.82

\* updated on a weekly basis

$$I_{bp}^* = \hat{a}_1 \cdot Size^{\hat{a}_2} \cdot \sigma^{\hat{a}_3}$$

$$MI_{bp} = \hat{b}_1 \cdot I^* \cdot POV^{\hat{a}_4} + (1 - \hat{b}_1) \cdot I^*$$

# Cost Analysis – Single Stock & Baskets



# Cost Curves – Global Stocks & ETFs

## 1Q-2013: US Large Cap Stocks

Order Size %ADV	Trading Strategy								
	1-day	Percentage of Volume (POV Rate)							
	VWAP	5%	10%	15%	20%	25%	30%	35%	40%
1%	1.7	3.2	4.3	5.1	5.8	6.4	6.9	7.4	7.9
5%	8.7	8.9	11.9	14.2	16.1	17.7	19.1	20.5	21.7
10%	17.7	13.8	18.5	22.0	24.9	27.4	29.6	31.7	33.6
15%	26.7	17.8	23.8	28.3	32.1	35.3	38.2	40.9	43.4
20%	35.6	21.3	28.6	34.0	38.5	42.4	45.8	49.0	52.0
25%	44.3	24.6	32.9	39.1	44.3	48.8	52.8	56.4	59.8
30%	52.8	27.5	36.9	43.9	49.7	54.7	59.2	63.3	67.1
35%	61.2	30.3	40.6	48.3	54.7	60.3	65.2	69.8	73.9
40%	69.5	33.0	44.2	52.6	59.5	65.6	71.0	75.9	80.4
45%	77.6	35.6	47.6	56.6	64.1	70.6	76.4	81.7	86.6
50%	85.5	38.0	50.9	60.5	68.5	75.4	81.7	87.3	92.6

## 1Q-2013: US Small Cap Stocks

Order Size %ADV	Trading Strategy								
	1-day	Percentage of Volume (POV Rate)							
	VWAP	5%	10%	15%	20%	25%	30%	35%	40%
1%	2.5	5.3	7.6	9.5	11.1	12.6	13.9	15.2	16.4
5%	11.1	11.3	16.3	20.3	23.7	26.9	29.8	32.5	35.1
10%	21.5	15.7	22.6	28.1	33.0	37.3	41.3	45.1	48.7
15%	31.6	19.1	27.4	34.1	39.9	45.2	50.1	54.7	59.0
20%	41.4	21.8	31.3	39.0	45.7	51.8	57.4	62.6	67.6
25%	50.8	24.3	34.8	43.4	50.8	57.6	63.8	69.6	75.1
30%	60.0	26.5	38.0	47.3	55.4	62.7	69.5	75.9	81.8
35%	68.9	28.5	40.8	50.9	59.6	67.5	74.8	81.6	88.0
40%	77.5	30.3	43.5	54.2	63.5	71.9	79.7	86.9	93.8
45%	85.8	32.1	46.0	57.3	67.1	76.0	84.2	91.9	99.1
50%	93.9	33.7	48.3	60.2	70.5	79.9	88.5	96.6	104.2

## 1Q-2013: Canada Large Cap Stocks

Order Size %ADV	Trading Strategy								
	1-day	Percentage of Volume (POV Rate)							
	VWAP	5%	10%	15%	20%	25%	30%	35%	40%
1%	1.6	3.6	5.1	6.2	7.2	8.1	8.9	9.6	10.3
5%	8.9	9.1	12.9	15.8	18.3	20.5	22.5	24.4	26.1
10%	18.4	13.6	19.3	23.7	27.4	30.7	33.7	36.4	39.0
15%	27.9	17.3	24.4	29.9	34.6	38.8	42.6	46.1	49.3
20%	37.3	20.4	28.8	35.4	40.9	45.9	50.3	54.4	58.3
25%	46.6	23.2	32.8	40.3	46.6	52.2	57.3	62.0	66.3
30%	55.7	25.8	36.5	44.8	51.8	58.0	63.7	68.9	73.7
35%	64.6	28.2	39.9	48.9	56.6	63.4	69.6	75.3	80.6
40%	73.4	30.5	43.1	52.9	61.2	68.5	75.2	81.4	87.1
45%	82.0	32.6	46.1	56.6	65.5	73.4	80.5	87.1	93.3
50%	90.4	34.7	49.1	60.2	69.6	78.0	85.6	92.6	99.2

## 1Q-2013: Canada Small Cap Stocks

Order Size %ADV	Trading Strategy								
	1-day	Percentage of Volume (POV Rate)							
	VWAP	5%	10%	15%	20%	25%	30%	35%	40%
1%	1.6	3.2	4.4	5.3	6.1	6.8	7.4	8.0	8.6
5%	8.8	9.0	12.4	15.1	17.3	19.3	21.1	22.8	24.3
10%	18.7	14.2	19.5	23.7	27.2	30.3	33.1	35.8	38.2
15%	28.8	18.4	25.4	30.8	35.4	39.5	43.1	46.5	49.7
20%	39.1	22.2	30.6	37.1	42.7	47.6	52.0	56.1	59.9
25%	49.3	25.7	35.4	42.9	49.3	55.0	60.1	64.9	69.3
30%	59.5	28.9	39.8	48.3	55.5	61.9	67.7	73.0	78.0
35%	69.7	32.0	44.0	53.4	61.4	68.4	74.8	80.7	86.2
40%	79.7	34.9	48.0	58.3	67.0	74.6	81.6	88.1	94.1
45%	89.6	37.6	51.9	62.9	72.3	80.6	88.1	95.1	101.6
50%	99.4	40.3	55.5	67.4	77.4	86.3	94.4	101.8	108.8

I-Star Cost Curves are available across all Regions and across All Global Equities & ETFs

# SECTION 2

---

Deciphering Black Box Models: Pre-Trade of  
Pre-Trades

# How do we decipher black box models

## Simplified I-Star model

$$MI_{bp} = \hat{a}_1 \cdot Size^{\hat{a}_2} \cdot \sigma^{\hat{a}_3} \cdot POV^{\hat{a}_4}$$

$$\ln(MI) = \ln(\hat{a}_1) + \hat{a}_2 \cdot \ln(Size) + \hat{a}_3 \cdot \ln(\sigma) + \hat{a}_4 \cdot \ln(POV)$$

## Solution:

- Largest explanatory factors of trading cost are: Size, Volatility, and Trading Rate
- Use vendor pre-trade cost estimates as model input (LHS)
- Vendor estimates are always positive
- Log transformation, OLS regression

# Pre-Trade of Pre-Trades

---

- Obtain cost estimates from multiple vendors
- Request costs for same stocks, sizes, and pov rates
- Use various sizes and strategies
  - from VWAP to aggressive POV rates
- Combine all vendor cost estimates as model input (LHS)
- Use simplified I-Star model
  - Solve using OLS Regression

# Pre-Trade of Pre-Trades

## I-Star: Pre-Trade of Pre-Trades - Example

Stock	Size	Volt.	POV	Vendor I	Vendor II	Vendor III
RLK	1%	20%	20%	9.2	17.9	15.3
RLK	1%	20%	10%	7.5	9.2	9.3
RLK	1%	20%	5%	5.0	6.8	6.6
RLK	5%	20%	20%	28.1	35.4	26.8
RLK	5%	20%	10%	12.1	16.4	17.8
RLK	5%	20%	5%	6.4	6.4	9.1
RLK	10%	20%	20%	38.4	33.6	32.4
RLK	10%	20%	10%	17.2	21.0	17.2
RLK	10%	20%	5%	11.4	15.7	16.0
RLK	20%	20%	20%	39.5	43.1	41.1
RLK	20%	20%	10%	18.1	22.1	37.5
RLK	20%	20%	5%	6.7	20.1	16.4
ABC	1%	30%	20%	17.4	19.4	16.3
ABC	1%	30%	10%	7.2	14.3	12.8
ABC	1%	30%	5%	6.9	9.7	8.4
ABC	5%	30%	20%	35.0	39.6	34.4
ABC	5%	30%	10%	22.0	31.4	24.1
ABC	5%	30%	5%	11.0	12.4	15.1
ABC	10%	30%	20%	46.0	44.5	42.0
ABC	10%	30%	10%	24.4	34.6	29.1
ABC	10%	30%	5%	18.8	21.5	19.4
ABC	20%	30%	20%	57.5	55.4	51.4
ABC	20%	30%	10%	31.4	39.4	33.4
ABC	20%	30%	5%	22.1	23.4	26.5

Combined Cost Estimates - All Vendors - RLK					
Stock	Vendor	Log Transformation			
		LHS		RHS	
		LnCost	LnSize	LnVolt.	LnPOV
RLK	I	2.22	-4.61	-1.61	-1.61
RLK	I	2.01	-4.61	-1.61	-2.30
RLK	I	1.61	-4.61	-1.61	-3.00
RLK	I	3.34	-3.00	-1.61	-1.61
RLK	I	2.49	-3.00	-1.61	-2.30
RLK	I	1.86	-3.00	-1.61	-3.00
RLK	I	3.65	-2.30	-1.61	-1.61
RLK	I	2.84	-2.30	-1.61	-2.30
RLK	I	2.43	-2.30	-1.61	-3.00
RLK	I	3.68	-1.61	-1.61	-1.61
RLK	I	2.90	-1.61	-1.61	-2.30
RLK	I	1.90	-1.61	-1.61	-3.00
RLK	II	2.88	-4.61	-1.61	-1.61
RLK	II	2.22	-4.61	-1.61	-2.30
RLK	II	1.92	-4.61	-1.61	-3.00
RLK	II	3.57	-3.00	-1.61	-1.61
RLK	II	2.80	-3.00	-1.61	-2.30
RLK	II	1.86	-3.00	-1.61	-3.00
RLK	II	3.51	-2.30	-1.61	-1.61
RLK	II	3.04	-2.30	-1.61	-2.30
RLK	II	2.75	-2.30	-1.61	-3.00
RLK	II	3.76	-1.61	-1.61	-1.61
RLK	II	3.10	-1.61	-1.61	-2.30
RLK	II	3.00	-1.61	-1.61	-3.00
RLK	III	2.73	-4.61	-1.61	-1.61
RLK	III	2.23	-4.61	-1.61	-2.30
RLK	III	1.89	-4.61	-1.61	-3.00
RLK	III	3.29	-3.00	-1.61	-1.61
RLK	III	2.88	-3.00	-1.61	-2.30
RLK	III	2.21	-3.00	-1.61	-3.00
RLK	III	3.48	-2.30	-1.61	-1.61
RLK	III	2.84	-2.30	-1.61	-2.30
RLK	III	2.77	-2.30	-1.61	-3.00
RLK	III	3.72	-1.61	-1.61	-1.61
RLK	III	3.62	-1.61	-1.61	-2.30
RLK	III	2.80	-1.61	-1.61	-3.00



# Pre-Trade of Pre-Trades

Pre-Trade of Pre-Trades - Regression Results				
	<u>Ln a1</u>	<u>a2</u>	<u>a3</u>	<u>a4</u>
Est.	6.84	0.36	0.89	0.69
se	0.21	0.02	0.12	0.04
t-stat	31.95	15.79	7.21	15.63
seY	0.21			
R2	0.89			
F-Stat	181.91			

## Remember

$$x \sim \ln N(\mu, \sigma^2)$$

$$E(x) = e^{\mu + 0.5\sigma^2}$$

$$\ln(MI) = 6.84 + 0.36 \cdot \ln(Size) + 0.89 \cdot \ln(\sigma) + 0.64 \cdot \ln(POV)$$

$$MI = 957 \cdot Size^{0.36} \cdot \sigma^{0.89} \cdot POV^{0.69}$$

# Dynamic Models

---

- Investors can infer essential information from black box models
- Simplified I-Star provides vehicle to decipher relationships
- Investors can utilize data provided by multiple vendors to construct their own model
- Allows incorporation of own market views corresponding to volatility & liquidity, as well as proprietary alpha signals.
- All analyses are independent of B/D or vendor
- Allows “what-if” and “sensitivity” analysis

$$MI = 957 \cdot Size^{0.36} \cdot \sigma^{0.89} \cdot POV^{0.69}$$

# SECTION 3

---

## Portfolio Analysis

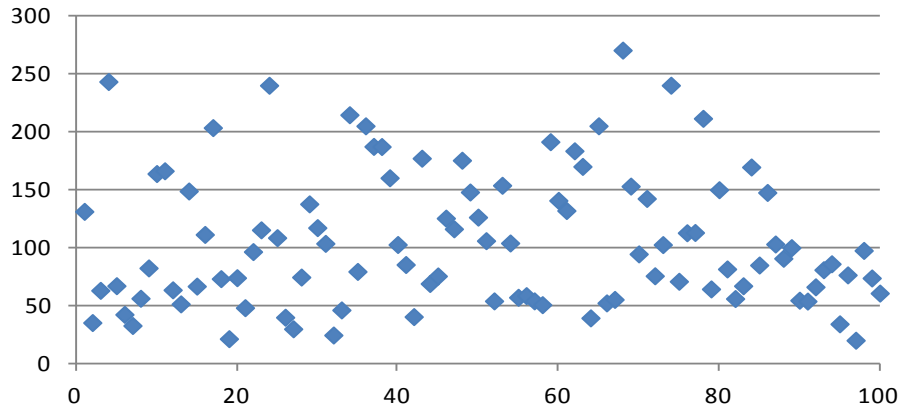
# Transparent Market Impact Model

---

- Once a PM has the MI Model they can incorporate their own views regarding liquidity and volatility (as well as alpha) into the cost estimate.
- This allows proper “stress-testing” of positions to determine the cost to liquidate a position.
- Most often, positions are liquidated in a worse-case scenario, e.g., the stock has fallen out of favor, liquidity has dried up, and volatility has spiked.
- Vendor models incorporate the current point in time variables such as current volatility, current liquidity conditions, and cost estimates for stocks that are well behaved, e.g., we want to own them in our portfolio.
- But the cost to get out is much higher than the cost to get in.
- A transparent model allows:
  - “Stress-testing,” “what-if,” and “sensitivity” analysis

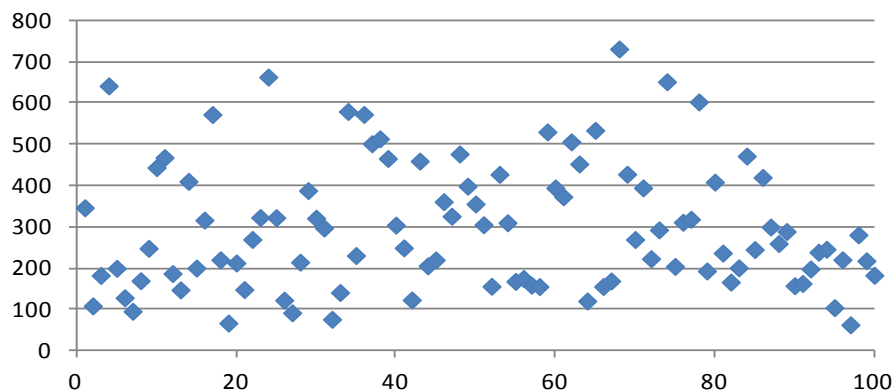
# Comparison of Costs in “Normal” and “Stressed Environment”

**\$100 Million 100 Stock Small Cap Portfolio  
Cost to Acquire the Position**



- \$100 million investment in a 100 stock small cap portfolio (market cap weighted)
- MI models provide cost estimates under current market conditions.
- These are usually the most appealing market conditions since the stock is being considered for inclusion in the investment portfolio.
- Average Cost = 106bp

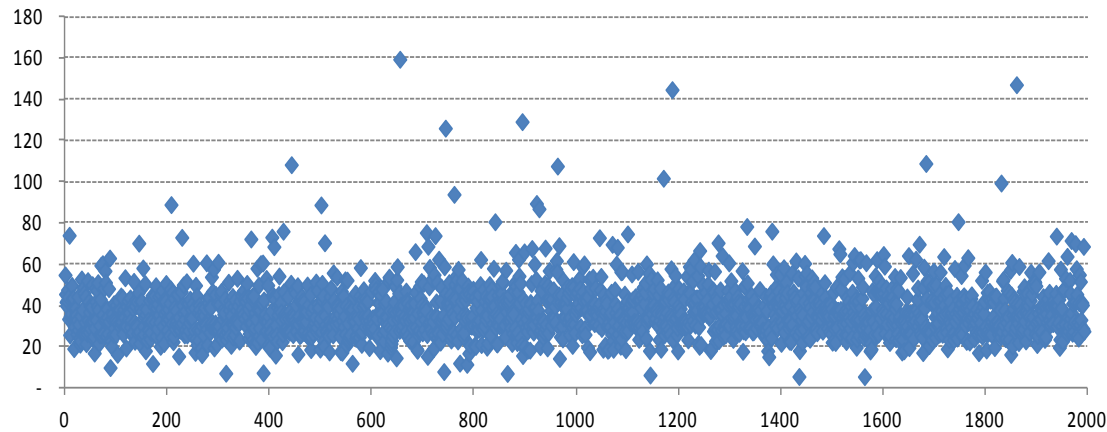
**\$100 Million 100 Stock Small Cap Portfolio  
Liquidation Cost - Stress Test**



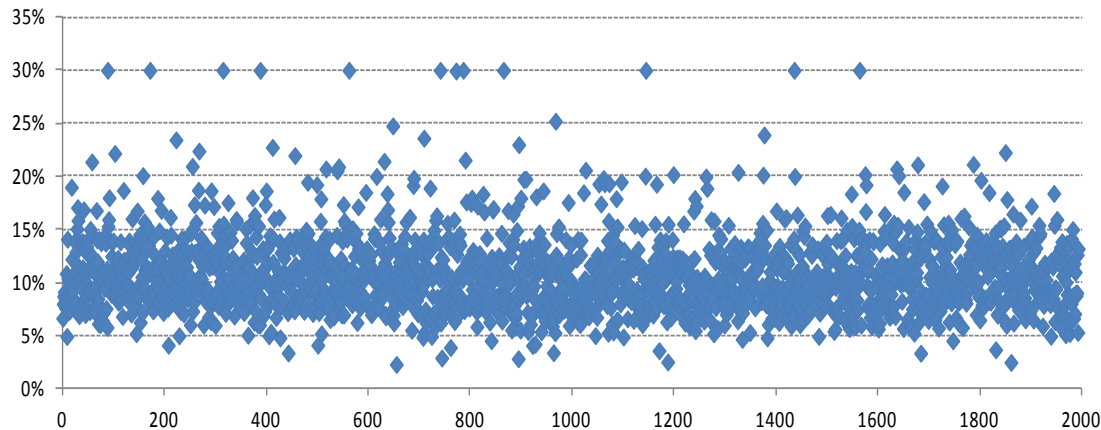
- Stress Test of the same \$100 million 100 stock small cap portfolio.
- But here we perform a stress test of costs.
- We consider the impact cost to liquidate the position in a market environment where volatility doubles and liquidity halves.
- A more realistic representation of trading cost when we liquidate because a stock has fallen out of favor
- Average Cost = 298bp (almost 3x as higher!)

# R2000: What is the cost to liquidate an order ?

Cost to Liquidate (Adv=10%)



Optimal Size (MI = 37bp)



- Portfolio Managers often limit holdings in any specific stock based on a percentage of ADV to limit transaction cost.
- These position sizes are often limited in size in case the fund needs to liquidate the position quickly (for example, if the stock falls out of favor or if there is unfavorable news).
- The graph on the top left shows the liquidation cost for sizes of 10% ADV for each stock in the R2000 Index using a full day VWAP strategy. The average liquidation cost across names is about 37bp with majority of costs in the 20bp to 55bp range.
- The graph on the bottom left shows the position size (%adv) that could be held in each stock such that the expected liquidation cost in each name will be about 37bp. Many of these stocks could be held in much larger sizes without adversely affecting its liquidation cost and some of the stocks have to be held in position sizes much lower than 10% Adv.
- This graph (bottom left) was also truncated at a size of 35% Adv to better show the range of sizes.

# SECTION 3A

---

Quant MI Factor Scorecard

# MI Factor Score

---

## MI Factor Score:

- Provides a “score” across stocks to estimate the market impact cost for “equivalent” share quantities or dollar value to invest.
- Incorporates the market impact model, and stock specific trading characteristics such as liquidity, volatility, and market price.
- Allows PMs to screen stocks and specific indexes to determine the more expensive and difficult names to trade.
- Improvement over screening methodologies that only consider liquidity (e.g., hold 10% Adv max) and/or volatility.



# Developing a MI Factor Score

Starting with I-Star Model:

$$I^* = \hat{a}_1 \cdot \left( \frac{S}{ADV} \right)^{\hat{a}_2} \cdot \sigma^{\hat{a}_3}$$

Rearrange the equation:

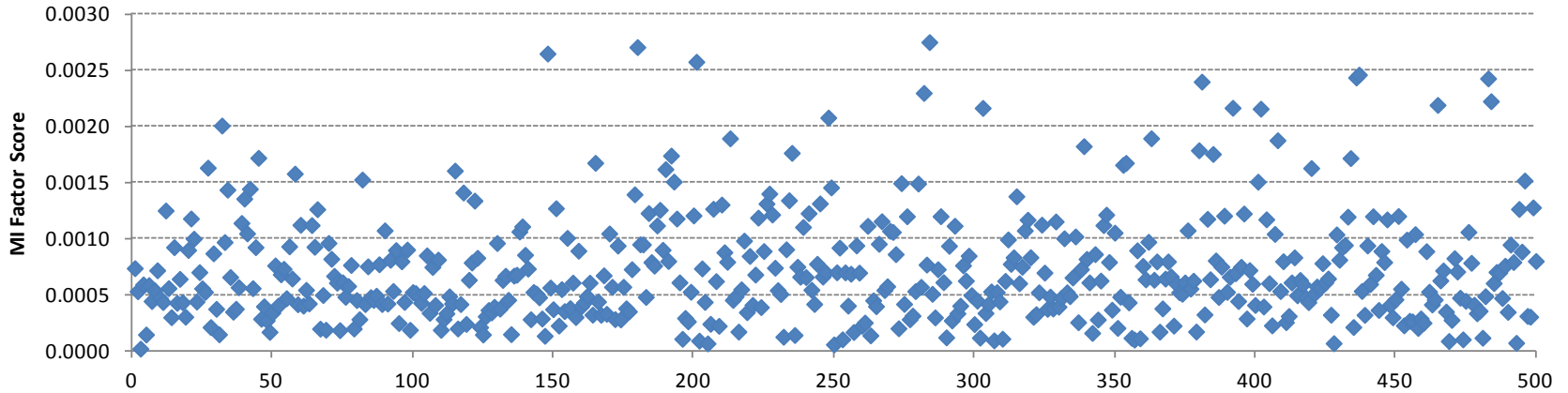
$$I^*(Share) = \left\{ \hat{a}_1 \cdot \sigma^{\hat{a}_3} \cdot \left( \frac{1}{ADV} \right)^{\hat{a}_2} \right\} \cdot S^{\hat{a}_2} \qquad I^*(Dollar\$) = \left\{ \hat{a}_1 \cdot \sigma^{\hat{a}_3} \cdot \left( \frac{1}{ADV} \right)^{\hat{a}_2} \right\} \cdot \left( \frac{Dollars\$}{P} \right)^{\hat{a}_2}$$

We have our MI Factor score:

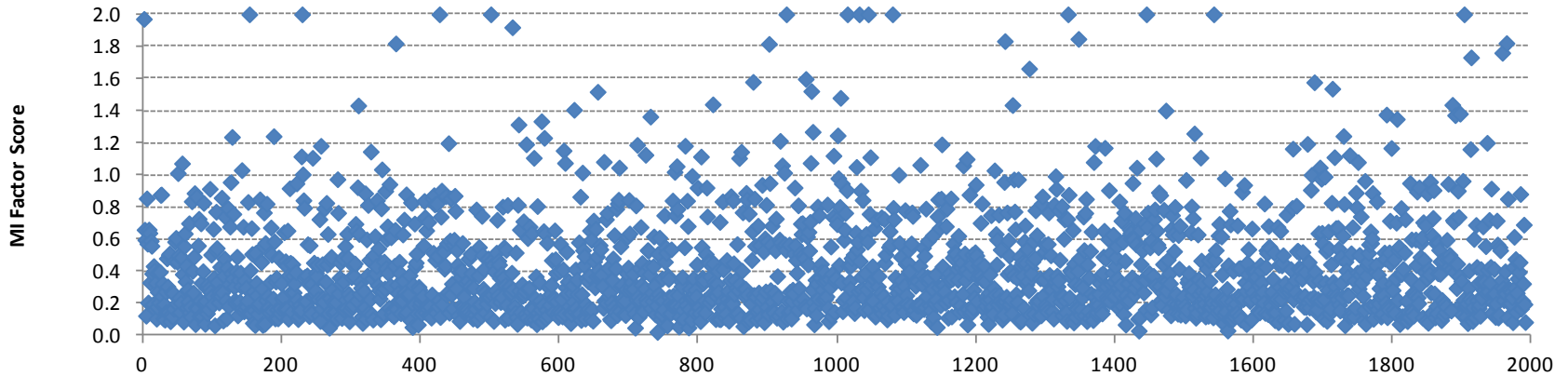
$$\alpha^*(Shares) = \hat{a}_1 \cdot \sigma^{\hat{a}_3} \cdot \left( \frac{1}{ADV} \right)^{\hat{a}_2} \qquad \alpha^*(Dollars\$) = \hat{a}_1 \cdot \sigma^{\hat{a}_3} \cdot \left( \frac{1}{ADV} \right)^{\hat{a}_2} \cdot \left( \frac{1}{P} \right)^{\hat{a}_2}$$

# Comparison of MI Factor Scores (Dollars)

## SP500 - MI Factor Score (Dollars)



## R2000 - MI Factor Score (Dollars)



# SECTION 3B

---

## Alpha Capture Curves

# Alpha Capture Curves

---

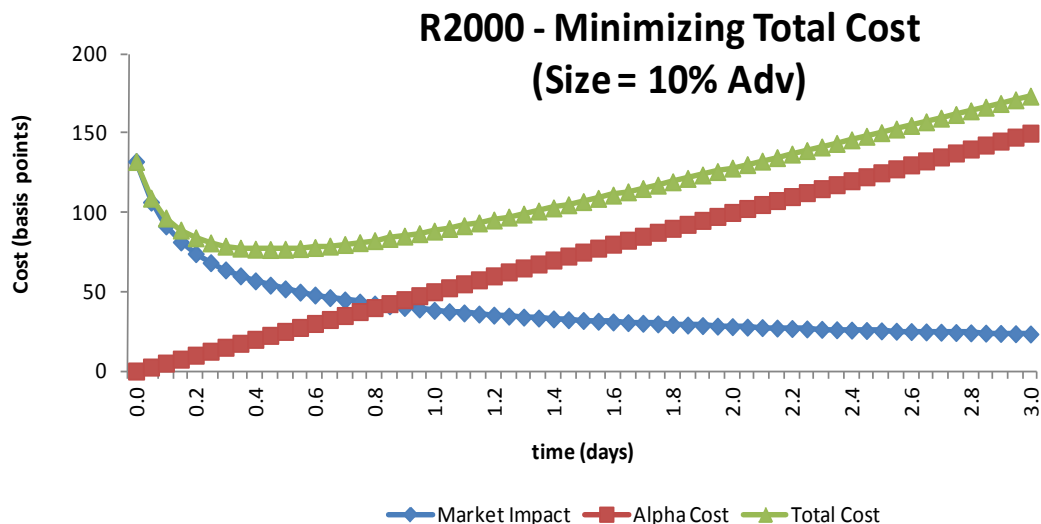
Alpha Capture Curves:

The portfolio manager's answer to trader Cost Curves

## Question?

- Stock is expected to increase 3% in next 3 days (linear trend)
- Next most attractive investment will increase 2% in next 3 days
- Economic Opportunity Cost = 2%
  
- How much alpha can I capture?
- How much should I invest?
- How can we use TCA to help answer these questions?

# Alpha Capture Curves



Trade Characteristics		Analysis Results (basis points)		Profit Analysis (bp)	
Size:	10%	Size:	10%	Size	Net Profit
Volatility:	43%	Volatility:	28%	1%	282
Alpha/day (bp):	100			5%	250
Alpha/total (bp):	300	Min Total Cost:	77	<b>10%</b>	<b>223</b>
		market impact:	54	15%	201
		alpha cost:	23	<b>20%</b>	<b>182</b>
		time:	0.45	25%	164
				30%	148
		Alpha 3 days (bp):	300		
		Net Profit (bp)	223		

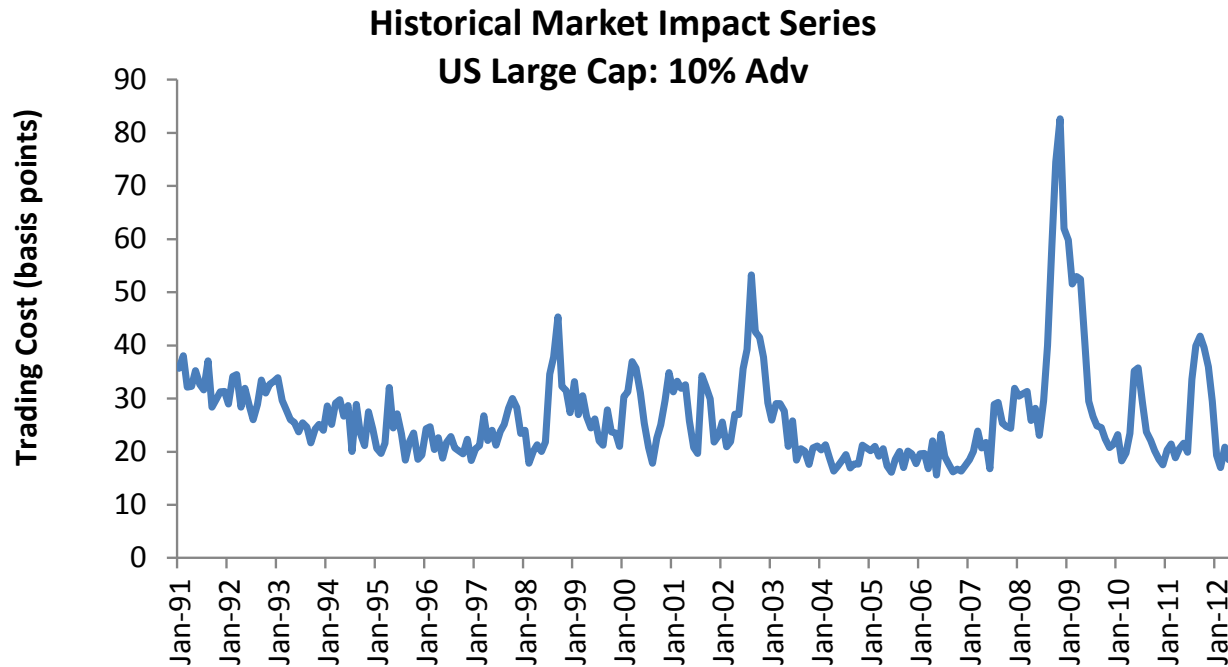
- The graph to the left shows how both market impact and alpha evolve over time.
- Maximum “alpha capture” occurs at the point where the sum of market impact cost and alpha trend are minimized (our Total Cost curve).
- To maximize total revenue, the goal of the portfolio manager is to determine the maximum number of shares that could be purchased such that the “alpha capture” will be equal to the true investment “economic” opportunity cost.
- In this example, the goal is to determine the number of shares that can be purchased such that the net profit will be equal to the profit opportunity of the next most attractive investment option (in this example 200bp).
- An order size of 20% Adv meets this criteria and is the optimal “capacity” size.
- An “alpha capture” analysis provides expected cost and profit, as well as means to determine if the proposed position size should be reduced or increased. That is, the “capacity” of the investment idea.

# SECTION 3C

---

Back-Testing

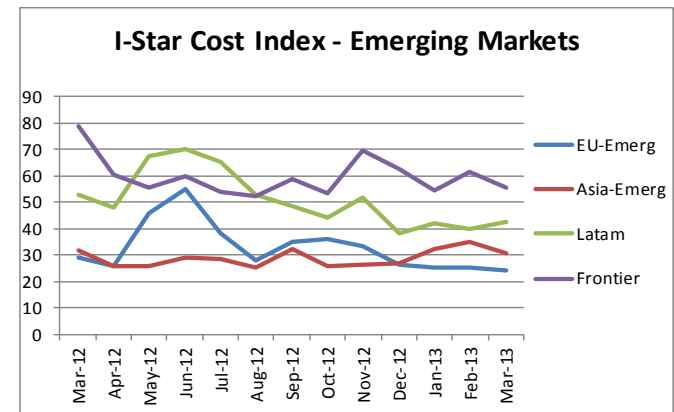
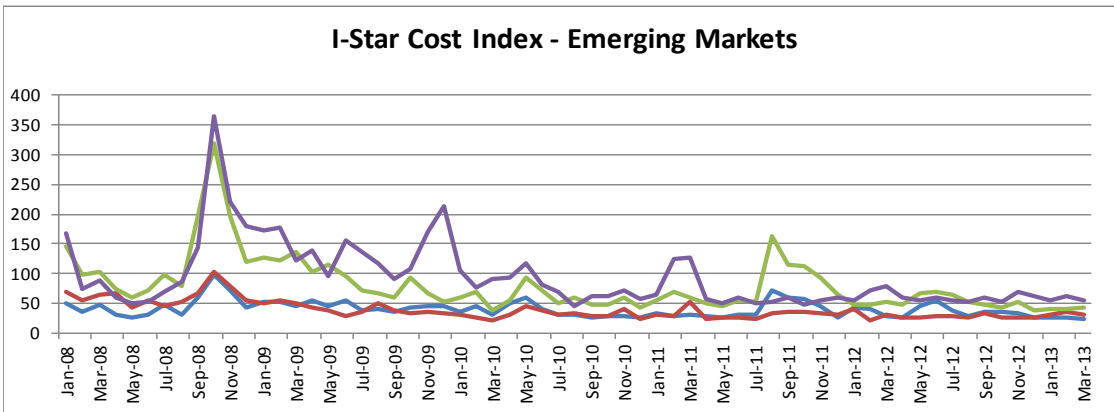
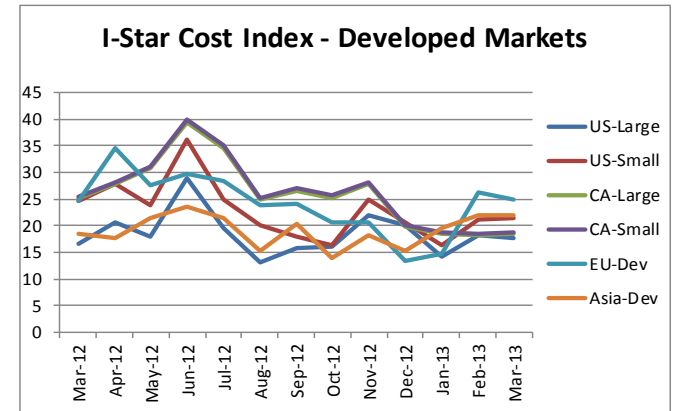
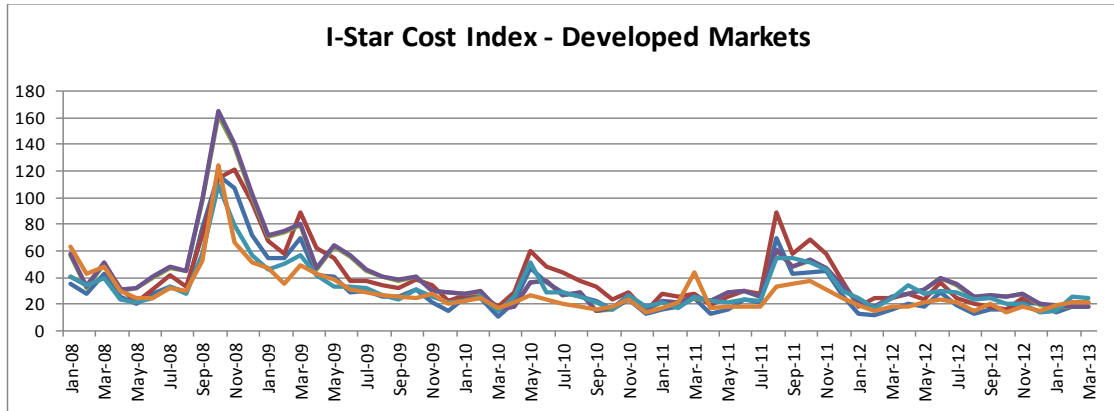
# Back-Testing – Portfolio Construction



- ❑ Historical trading cost indexes: regions, countries, and indexes (1991 – present)
- ❑ Back-test investment ideas via portfolio optimization
- ❑ Expected cost that investors would have incurred historically based on today's market environment, e.g., decimalization, electronic, algorithms, dark pools, internal crossing, ATS, etc.
- ❑ Series can be generated for a constant order size (% Adv), share quantity, or dollar value.
- ❑ Customized by market, investment style, stock specific, or any investment objective.

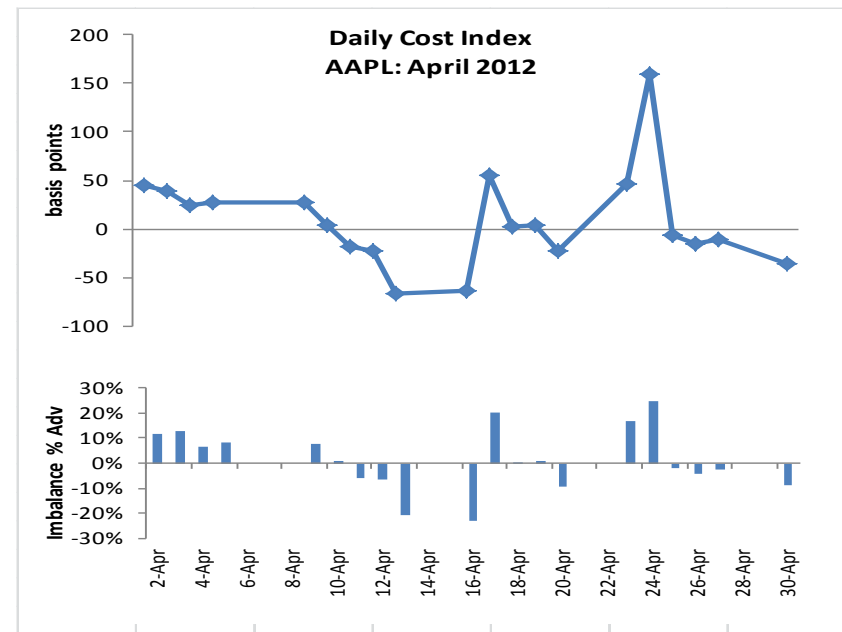
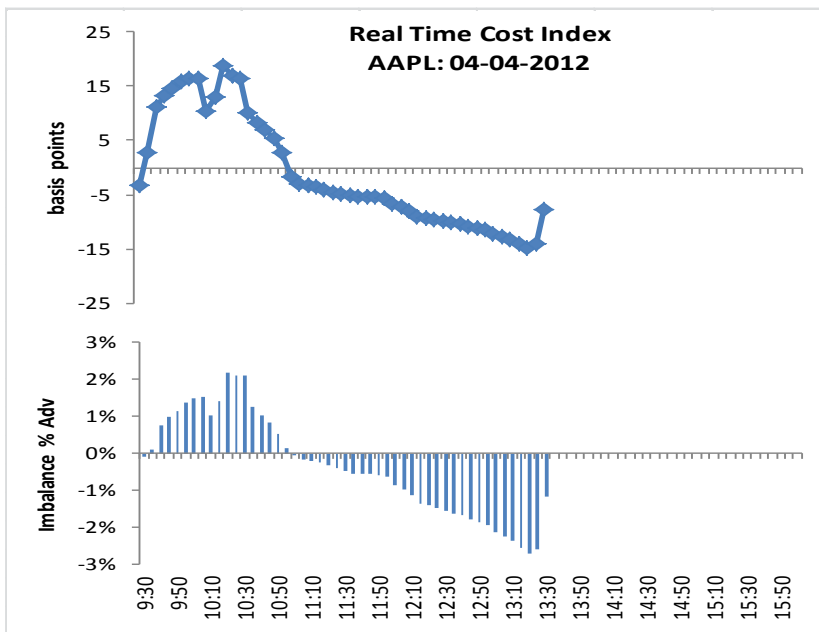
"The above has been derived from back tested data. Past performance is not indicative of future performance. Please refer to the Back Tested disclaimer at the end of this presentation for important additional information."

# Historical Cost Curves – Global Regions





# Real-Time Cost Index



## Real-Time Cost Index

- o Provides real-time “Cost of Trading”
- o Based on current market conditions and trading activity
- o Intraday Buy-Sell Imbalance and corresponding Market Impact cost.
- o Allows Traders and evaluate trading performance and critique brokers and algorithms during the trading day.
- o Determine the “cost of trading” over a specified trading interval such as 10:30am to 1:00pm.

## Historical Trading Cost Index

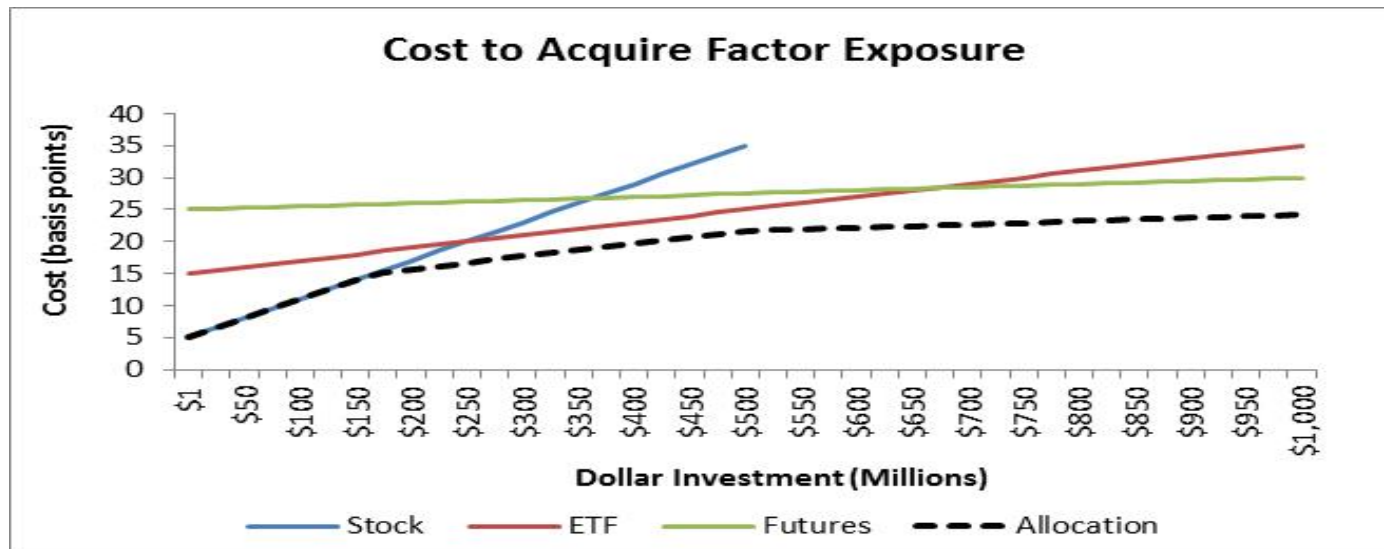
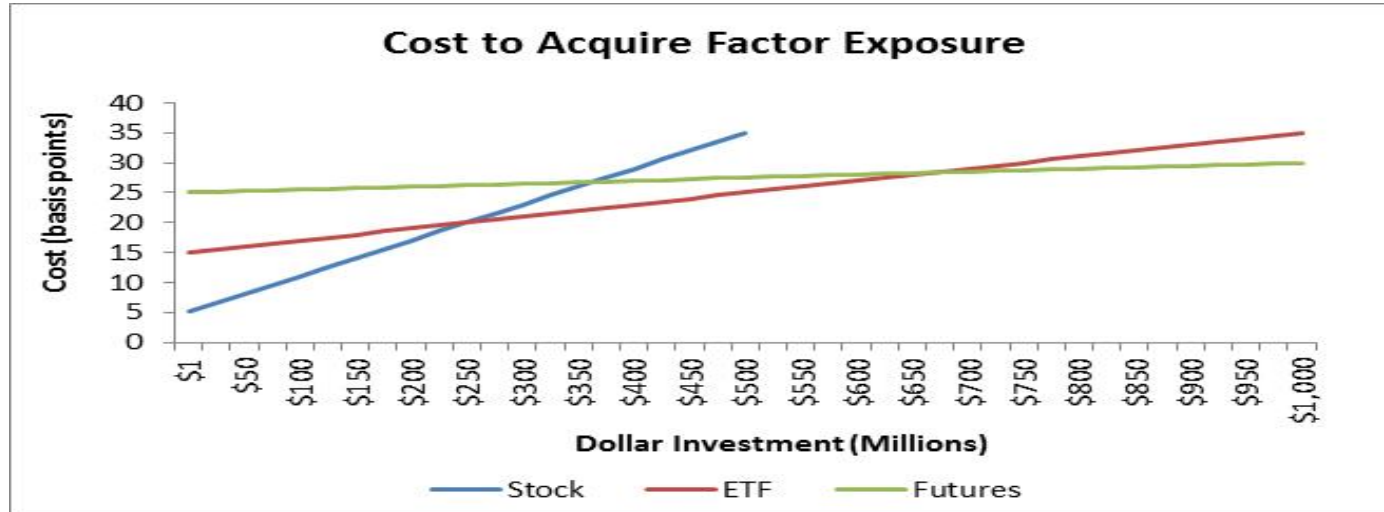
- o Provides historical “Cost of Trading”
- o Based on actual market conditions on the day
- o Daily Buy-Sell Imbalance and corresponding Market Impact cost.
- o Allows Portfolio Managers to Uncover buying-selling trends in the market
- o Determine the “cost of trading” for a particular day or date range.

# SECTION 3D

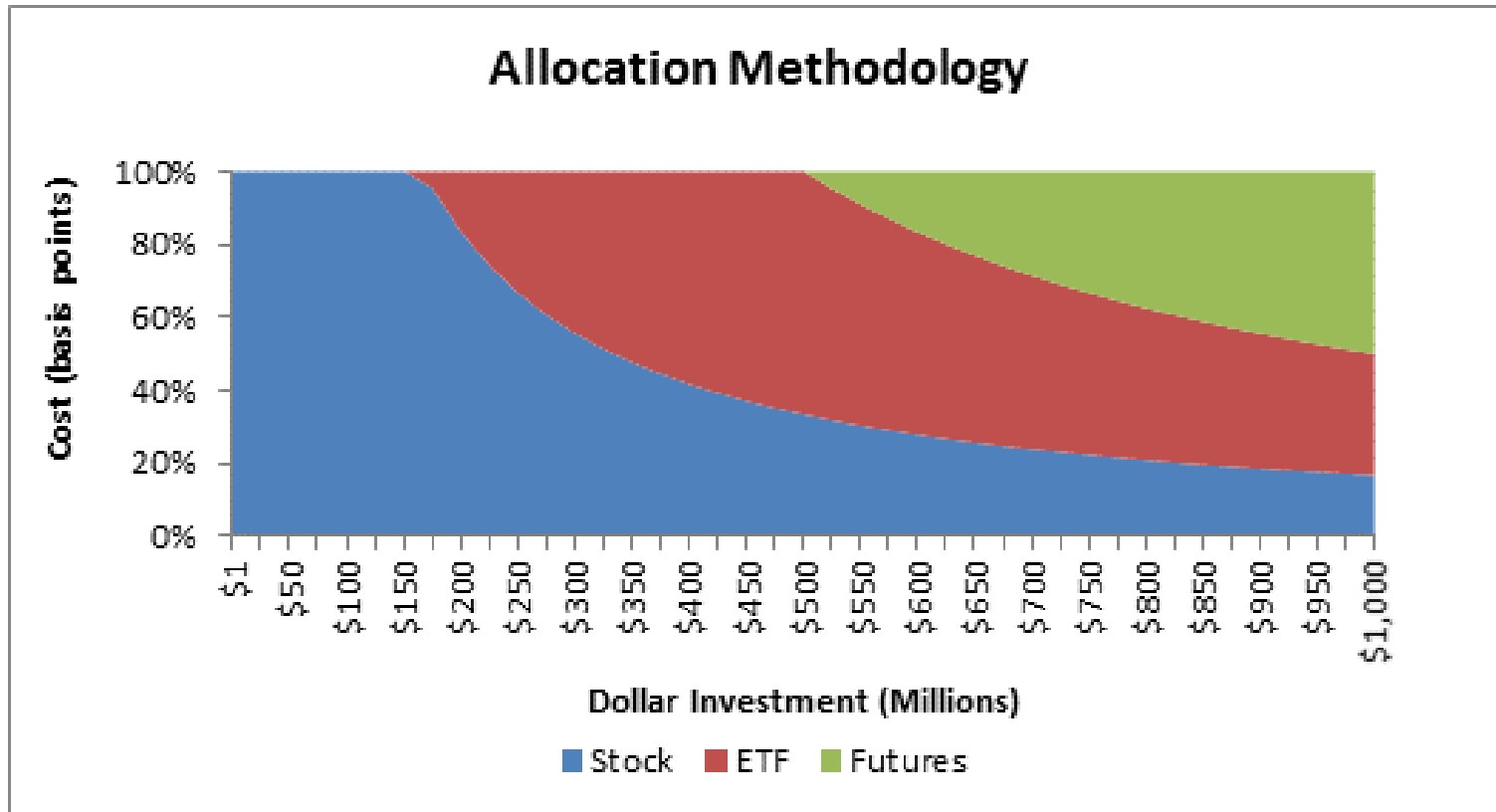
---

Factor Exposure & Shadow Liquidity

# Acquiring Factor Exposure



# Allocation Methodology



# Factor Exposure - Example

## Trade Order Characteristics:

Buy SPY:	\$20,000,000,000
Volatility:	11.89%
Size of SPY (%ADV):	98.64%
Size of Total (%ADV):	11.99%

## Shadow Liquidity

Code	Financial Instrument	Avg. Notional
SPY	SPDR S&P 500 ETF Trust	\$20,276,415,644
SPYG	SPDR S&P 500 Growth ETF	\$723,381
SPYV	SPDR S&P 500 Value ETF	\$976,523
IVV	iShares S&P 500 Index Fund/US	\$694,854,709
IVW	iShares S&P 500 Growth Index Fund	\$57,783,397
IVE	iShares S&P 500 Value Index Fund	\$61,200,933
VOO	Vanguard S&P 500 ETF	\$120,489,588
VOOG	Vanguard S&P 500 Growth ETF	\$628,670
VOOV	Vanguard S&P 500 Value ETF	\$616,676
RSP	Guggenheim S&P 500 Equal Weight ETF	\$32,145,818
RPG	Guggenheim S&P 500 Pure Growth ETF	\$2,615,697
RPV	<u>Guggenheim S&amp;P 500 Pure Value ETF</u>	<u>\$1,734,476</u>
	Subtotal	\$21,250,185,513
SP500	<u>SP500 Stocks</u>	<u>\$138,405,600,000</u>
	Subtotal	\$138,405,600,000
ESA	Emini	\$3,902,500,000
SP1	<u>SP500 Futures</u>	<u>\$3,233,061,433</u>
	Subtotal	\$7,135,561,433
Total		\$166,791,346,946

## Trade Cost Analysis

Param	SPY Analysis	Factor Analysis
a1	1507.5	1507.5
a2	0.38	0.38
a3	0.94	0.94
a4	1.05	1.05
b1	0.97	0.97
Size	99%	12%
Volatility	12%	12%
POV	50%	11%
I-Star	203	91
MI	100	11

Trade Cost = 11bp

Much lower than the 100bp estimate (w/o shadow liquidity)

Co-integration Effect

# Conclusions

---

- Transparent Market Impact Model - on client's own desktop. Cost analysis, portfolio construction, optimization, back-testing.
- Independent Cost Analysis – own views of market variables, no information leakage
- Pre-Trade of Pre-Trades - a potential means to estimate parameters
- MI Factor Scores –comparison across stocks & indexes, provides an additional quant screening tool
- Alpha Capture – incorporate own proprietary alpha estimates into model
- Back-Testing – optimization w/ TCA
- Factor Exposure – evaluate the best means to acquire the exposure.

# Disclaimer

---

- NOTICE: Kissell Research Group, LLC is not acting as a municipal advisor and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of Section 975 of the Dodd-Frank Wall Street Reform and Consumer Protection Act.
- This message and any attachments (the "message") is intended for recipient only and not for further distribution without the express written consent of Kissell Research Group, LLC. If you receive this message in error, please delete and destroy all electronic and paper copies and immediately notify the sender. Kissell Research Group, LLC accepts no liability whatsoever for the actions of third parties in this respect. Kissell Research Group, LLC specifically prohibits the disclosure, dissemination, redistribution or reproduction of this material, in whole or in part, without the written permission of Kissell Research Group, LLC. Kissell Research Group, LLC reserves the right, to the extent permitted under applicable law, to monitor electronic communications. Kissell Research Group, LLC reserves the right to retain all messages. By messaging with Kissell Research Group, LLC, you consent to the foregoing.
- This communication is issued by Kissell Research Group, LLC for institutional investors only and is not a product of equity research nor it is a recommendation to buy or sell any security or financial instrument. This report is for informational purposes and is not an official confirmation of terms. It is not guaranteed as to accuracy, nor is it a complete statement of the financial products or markets referred to. Opinions expressed are subject to change without notice and may differ or be contrary to the opinions or recommendations of other Kissell Research Group, LLC employees or departments as a result of using different assumptions and modeling criteria. Unless stated specifically otherwise, this is not a personal recommendation, offer or solicitation to buy or sell and any prices or quotations contained herein are indicative only and not for valuation purposes. Historical and past performance is no indication of future performance or future likelihood. To the extent permitted by law, Kissell Research Group, LLC does not accept any liability arising from the use of this communication. Communications may be monitored.
- For additional information, please contact your Kissell Research Group, LLC contact.
- © Kissell Research Group, LLC. 2013. All rights reserved.